

The Winners Circle



*You are part of the
Winning Team!*



SPRING SAFETY TIP

Spring has sprung. That means yard work, pool parties and trips to the local park. While most think of electrical safety as it relates to inside the home, it's just as important when venturing outdoors.

There are any number of potential electrical safety risks outside the home. Accidental electrical contact can mean injury, burns or even death.

Tips to help you stay safe around electricity when outdoors this spring:

- Never use electrical equipment or tools near a pool or other wet areas.
- Look up. Be aware of overhead power lines. Always look up for the location of power lines when carrying or setting up a ladder or using a long-handled pool-cleaning tool.
- Inspect power tools and electric lawn mowers for frayed power cords, broken plugs and cracked or broken housings. If the product is damaged, stop using it and have it repaired immediately.
- Never use electric-powered mowers on wet grass. Use an extension cord designed for outdoor use and rated for the power needs of your mower.
- Treat all electric lines with caution and respect. Even low-voltage electric lines and cords can be hazardous if damaged or improperly handled

President's Message

April 2007

Well, it's hard to believe Spring is here and our 1ST quarter for 2007 is complete.

I'd like to note some very positive things for this quarter:

1. Zero recordable accidents!!
2. Revenue is up 1,026% as compared to the same time last year!!
3. Backlog is up 33% as compared to last year!!



KEEP UP THE GREAT WORK AND CONTINUE TO WORK SAFE

Attached to this newsletter are the results of our Employee Satisfaction Survey and any comments have received. As you review it, note that we received 46 surveys back. Hopefully, next time we do this we'll get 100% participation. It is difficult for management to address a problem, if we don't know anything about it.

In general, it seems as if most that responded were either very satisfied or satisfied with their job, their supervisor, the safety of their work environment, the quality of the equipment, their opportunity for advancement and total compensation. Most felt the amount of information provided about its goals and strategy was just right.

With respect to the Company's values, most felt we were focused on integrity, reputation, safety and teamwork, but in each instance there were a few that felt improvement was needed. Specifically, teamwork was mentioned by 7 people.

As for the comments, most were positive and constructive. Below each comment, you will see what we have done or are going to do to address those concerns. Again, your input is vital to the health of this company and although we may not always be able to satisfy them, we'll always address them.

Respectfully ...Rick

1st Electric Bull Roast



The first 1st Electric Bull & Oyster Roast held on Saturday March 10th was a great success. We had a 90% company turn out and we raised \$1,550 for The Kennedy Krieger Institute for children with autism. We would like to thank all of you for your participation and let's double that number next year! If you have any comments, suggestions for next year please direct them to Angelia Little.

REMINDERS

- *Apprentices—Be sure to turn in your OJT hours to your appropriate schools to ensure you received full credit for the year.*
- *Time Sheets are due Mondays by 10:00 a.m.—completed and signed.*
- *Our next company paid holiday will be Memorial Day, Monday May 28th, 2007*
- *As of April 1st we are still have zero accidents. Remember we will be giving away two (2) trips for zero accidents this year.*



Focus Integrity Reputation Safety Teamwork

2340 Monumental Avenue
Baltimore, MD 21227

Phone: 410-242-0303
Fax: 410-242-0307