

# The Winners Circle



*You are part of the Winning Team!*

## REMINDERS

- Next Holiday— *Thanksgiving— Thursday November 23rd*
- Apprentices: Please submit updated MD Apprenticeship Agreements to Angelia



## FALL SAFETY TIP

The Electrical Safety Foundation International has issued a safety checklist to remind everyone to keep electrical safety in mind during the change of seasons:

- Safety store warm weather tools like lawn mowers and trimmers. Check cold weather tools, such as leaf and snow blowers, along with their power cords, for unusual wear and tear. Repair or replace worn tools or parts right away.
- Unplug and safety store battery chargers that won't be in use again until spring.
- Use only weatherproof electrical devices from moisture. Make sure electrical equipment that has been wet is inspected and reconditioned by a certified repair dealer.
- Keep dry leaves swept away from outdoor lighting, outlets and power cords.
- Make sure electrical blankets are in good repair, certified by an independent testing lab such as UL, CSA or ETL. Power cords should be frayed, crack or cut.

October 2006

## Focus on Integrity . . . . .

By the time you receive this newsletter we'll be approaching the completion of our "1<sup>ST</sup>" year in business, and what a year it's been!!

We will finish our year by completing close to \$10 million in business while also being profitable. These are two feats which are almost unheard of in any industry, much less the construction industry. Congratulations to everyone on the "1<sup>ST</sup> Team".

Last month I spoke about our first value – Focus. In this newsletter, I'd like to touch on our second value which is Integrity. Although it's listed second, it's far from being less important.

In fact, it may very well be the most important value of all.

In this day and age we are constantly reminded by the lack of corporate integrity. Don't believe me? Enron, WorldCom, Tyco.....and the list goes on. One of the reasons I started 1<sup>ST</sup> Electric was because I wanted to build a company where our "word" meant something. I wanted to re-create a company like the one my father started in 1968 whereby integrity and reputation far outweighed profits and share price.

Each of you, as a representative of 1<sup>ST</sup> Electric, has an obligation to act with the



utmost integrity when representing the company. Your word to the customer is our word and we will stand behind that word. It's your integrity and the integrity of the company. You should never be asked (and I never will) to sacrifice your personal integrity for this or any company.

Until next time.....  
Rick

## Invest in YOUR Future

1st Electric is committed to offering quality benefits to our employees. One of those benefits is the 1st Electric 401(K) Plan. It has come to our attention many of you are not taking advantage of this great benefit. 1st Electric 401(K) Savings Plan presents one of the best opportunities for building your retirement nest egg.

The plan makes investing easy, convenient, and flexible.



When you make before-tax contributions to your retirement plan, you defer paying taxes until you

take the money out of the plan. Thus, before-tax contributions reduce your annual taxable income in the year the contributions are made. The plan gives you the opportunity for your money to grow over a long period of time. Sign up today and secure your future! See Angelia Little for more details....



*Focus Integrity Reputation Safety Teamwork*

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